

# Key information for initial project proposal to OeEB, the Development Bank of Austria

## Project description

- Location/Region/Country
- Type of project, mission, brief description of project and of the manufacturing process, its social purpose and its objectives
- Total project cost (incl. split into main investment portions, such as project development costs, land, machinery, engineering, civil construction, working capital etc.)
- Intended contractual structure of the project
- Information about the project company, as well as its partners (such as sponsors, potential contractors, investors, owners, etc.), specifying the following criteria for each separate entity
  - full name and business address (incl. web-address)
  - legal form, staff, ownership structure
  - their history, core business (incl. financial information)
  - the role in the project
  - experience in related field/region; submitting references/track record and CVs of key responsible
- Specify applied technology (proven technology is a must)
- Status of approval for licenses, concessions, etc.
- External parameters which could be an obstacle for realizing the project (legal framework of host country, education, land ownership titles, concessions, infrastructure facilities - such as transport, communication, water, power, etc.)
- Availability of input factors, import restrictions on required raw materials, resources, skilled labor
- Market conditions and market potential for products and services; basic market orientation (local, national, regional, export)
- Environmental impact
- Site and potential impacts of operations on sensitive areas (incl. impacts on biodiversity, etc.)
- Consumption of resources, use of hazardous materials, effluents, emissions, wastes, etc.

## **Financing**

- Intended financing structure (debt/equity, considering in particular equity contribution in cash by project sponsors)
- Existing project related contacts with other potential co-financing partners
- Collaterals/security structure
- Information on profitability and return on investment considering critical factors determining profitability
- Envisaged contribution of OeEB to the Project. Type of OeEB financing and amounts

## **Aspects of development support**

- Factor of success of the project? Developmental aspects and the project's contribution that result from its operation (e.g. improved education, technology and know-how transfer, creation of jobs, empowerment of women and gender equality, additional foreign exchange income, etc.)
- Assurance of social, economic and environmental sustainability of the project
- Argumentation why the project is eligible for financing by OeEB

## **Time schedule envisaged for project preparation and completion**

- What are the next steps?
- Time frame until start of operation/implementation