

OeKB Export Financing Scheme (EFS)

New: Daily fixing of Interest Rates from 1 January 2020

24 June 2019

Starting on 1 January 2020, OeKB Interest Rates (fixed rates and margins above Euribor) are being fixed on a daily basis instead of the current monthly fixing.

The OeKB Interest Rates for single transactions - export credits and investments - will be adjusted to currently available market data every day and will be valid upon publication on the OeKB website.

What's new? Which existing benefits for clients will remain unchanged?

- **Daily pricing of EUR and USD interest rates**

The daily pricing of interest rates enables OeKB to offer the best possible rate at any time. In addition to the EUR rates also the currently available USD rates will be posted.

- The EUR financing at combined fixed and floating rates („Tranchenfinanzierung“) is being replaced by **pure fixed rate financing**.

- The term of acceptance for our offers for refinancing is being reduced to two banking days from the date of issuance.

- **Fixing the interest rate for your refinancing agreement at any time**

You will be able to decide individually and independently when the timing to fix the interest rate for your contract is right and when you want to get back to your customers.

- **Examples of financing to display term structure of OeKB Interest Rates**

Aside the well known interest rate tables, typical and popular maturities will be published continuously to display the current OeKB Interest Rates. These examples will facilitate reading and tracking the level of OeKB Interest Rates.

New interest rate tables also smoothen the differences between interest rates for neighbouring maturities.

- The provisions for covering the risk of increasing interest rates in EUR using a **Promise to Refinance** remain unchanged:

- 10 BP p.a. for floating rates
- 20 BP p.a. for fixed rates
- Promises to Refinance in USD are being quoted upon request

▪ **New tool to determine the applicable OeKB Interest Rate including practical features**

A new, user-friendly designed calculator enables quick-and-easy determination of the currently applicable rates for a certain transaction or simply a meeting with your customer. The calculator will be available under a public domain, while registered users (banks) will benefit from additional features:

- Multiple term options (cashflows) for the financing of a certain transaction can be created and stored.
- The interest rates are automatically updated and can easily be compared.
- You can provide access for clients and account managers to track the current interest rates for a certain transaction simply by sharing a link.
- Historical interest rates for your transactions are accessible.

Why does OeKB switch to daily pricing of its interest rates?

- Our pricing becomes more transparent and more adequate in relation to the market.
- We are able to offer the best possible rate at any time.
- The Export Financing Scheme can be continued on a sustainable base.

What is the projected time schedule?

- September 2019: New EFS Business Conditions are being released.
- October 2019: Start of workshops presenting and explaining the use of the newly designed tool.
If you are interested in attending, please contact christoph.seper@oekb.at
- 4th quarter 2019: Start of a four-week test phase. More details to be announced.
- 1 January 2020: The daily fixing of OeKB Interest Rates takes effect.

Contacts

Hannes Juvan
phone: +43 1 53127-2329
e-mail: hannes.juvan@oekb.at

Christoph Seper
phone: +43 1 53127-2480
e-mail: christoph.seper@oekb.at

Manfred Seper
phone: +43 1 53127-2597
e-mail: manfred.seper@oekb.at