

Attractive Financing for Austrian Equipment

Your Situation

You are an international company and intend to make an **investment** in your production facility, using equipment that includes also **Austrian technology**. You are looking for an **attractive long-term financing** solution for your investment.

Our solution

Being the Austrian Government's official Export Credit Agency, OeKB is ready to support international companies who intend to import Austrian technology. We provide **cover for payment default risks** as well as **attractive funding for banks**, thereby making your long-term financing solution more attractive:

- **Supplier's credit:** long-term financing provided by your Austrian supplier. Typically for small or medium-sized investments. As an option, the Austrian supplier can involve a bank to conserve his liquidity (sale of receivables). 25-50% Austrian content required, depending on the project.
- **Buyer's credit:** long-term financing provided by a bank. Typically for larger investments. We cooperate with numerous Austrian and international banks. 25-50% Austrian content required, depending on the project.
- **Shopping line:** short- or long-term financing, bundling of many purchases from Austria and other countries into one bank loan. Austrian imports during the last 2 years and in the coming 2 years. 50% Austrian content required.

Your benefits

Our financing solutions support international customers, Austrian exporters and financing banks.

	Supplier's credit	Sale of receivables	Buyer's credit	Shopping line
Importers	<ul style="list-style-type: none"> — Long payment period — Small/medium volume — Fast & simple 	<ul style="list-style-type: none"> — Long payment period — Small/medium volume — Fast & simple 	<ul style="list-style-type: none"> — Long payment period — Large volume 	<ul style="list-style-type: none"> — Long payment period — Large volume — Bundling of purchases — Fast & simple
Exporters	<ul style="list-style-type: none"> — Payment default cover — Pre shipment cover — Fast & simple 	<ul style="list-style-type: none"> — Prompt liquidity — Pre shipment cover 	<ul style="list-style-type: none"> — Prompt liquidity — Pre shipment cover 	(not involved directly)
Banks	(not involved)	<ul style="list-style-type: none"> — Payment default cover — Re-financing by OeKB 	<ul style="list-style-type: none"> — Payment default cover — Re-financing by OeKB 	<ul style="list-style-type: none"> — Payment default cover — Re-financing by OeKB — Fast & simple

What makes OeKB special

- 80 years of experience
- High cover ratios (100% political risk cover, up to 98% commercial risk cover)
- Flexible sourcing requirements (starting from 25% Austrian content, depending on the project)
- Long-standing experience in risk sharing with other ECAs in multi sourcing projects
- Experience in tailor made solutions for large projects
- High-speed decision-making process (weekly advisory council meetings)
- Successful co-operation with the Austrian Federal Economic Chamber (Advantage Austria)
- One-stop-shop (ECA cover + funding) for the financing bank

Projects made possible with OeKB – Examples

Bridges for Angola



- Angola
- Supplier credit covered by an export guarantee
- Giving better access to people living in remote areas to the nearest towns

Shopping Line for Türkiye



- Türkiye
- Türk Eximbank with KfW IPEX Bank
- Long-term financing of purchases of goods and equipment from Austria and other European countries

Rehabilitation and Modernization of HEPP Plants for Mexico



- Mexico
- Long-term financing covering the construction period and an 18-year repayment tenor.
- Modernization and rehabilitation of existing hydroelectric power plants to improve operational efficiency, reliability, and safety

Metro for Saudia Arabia



- Riyadh, Saudi Arabia
- Support via export guarantee project value in total: 1,5 bn EUR
- Metro trains, electrification, and communication technology for driverless operation

Tissue Machine for Brazil



- Brasilia, Brazil
- Guarantee for Buyers' Credits-tied financial credit
- Machine produces absorbent sanitary paper, e.g. toilet paper, handkerchiefs and napkins

Steelworks Equipment for Germany



- Germany
- Export financing with a term loan of 8.5 years
- Electric Arc Furnace to reduce the CO₂ emission in the steel production process

For further
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