

## Financing your domestic investments - "Exportinvest" or "Exportinvest Green"

### Your situation

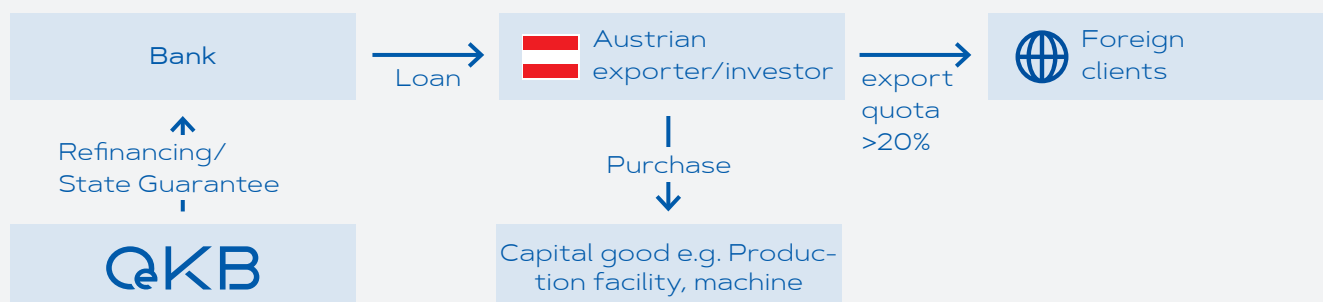
You are an Austrian company with an export quota of more than 20% or its supplier that is planning to invest in Austria to secure or to increase your export activities. Examples of possible investments that also can be leasing-financed: a further production line, the replacement of a machine or erection of a new warehouse.

### Your solution

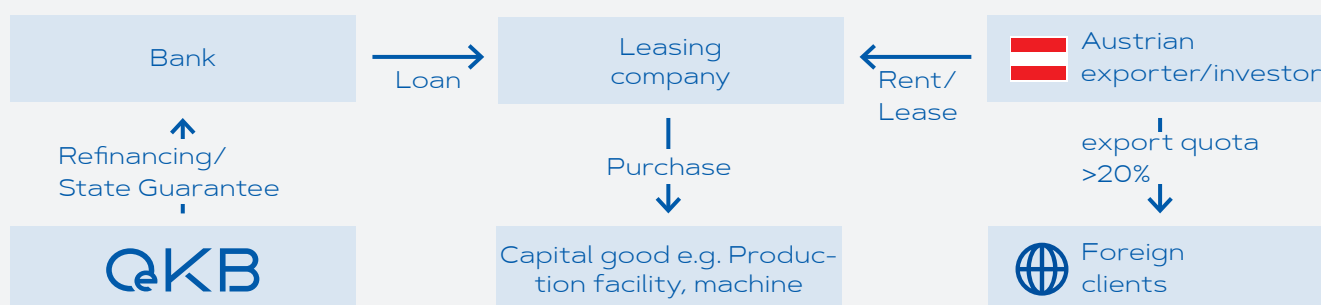
With "Exportinvest" we support you in financing your domestic investments. Your bank finances the investment and we refinance your bank. The Republic of Austria can take over part of the commercial risk from your bank, except for leasing transactions. Your investment must be at least 2 million EURO. Exportinvest shall be used as an additional financing instrument, complementing the existing funding schemes of the Republic of Austria or other local authorities.

A higher amount can be refinanced with "Exportinvest Green" if the investment makes a sustainable contribution to environmental protection.

### Option 1: purchase by the Austrian exporter/investor



## Option 2: purchase by the leasing company



## Your benefits

- Your funding becomes easier as the Republic of Austria can take over part of the commercial risk from your bank up to 30%, depending on your creditworthiness, repayment structure and term.
- Flexible repayment structure with attractive conditions
- Maturity of up to 18 years in general, depending on your investment
- Investment costs can be financed depending on your export quota.
- Exportinvest Green: if the investment is environmentally friendly and conserves resources or if it is in energy efficiency measures an additional part of the investment costs can be financed and up to 40% risk can be covered

## Your price

### Premium

0.2 – 0.5% p.a.

### Handling fee

0.1% of the investment volume; min. 10 EURO, max. 720 EURO

## Based on our cover we can offer you the following types of financing:

- Financing at fixed interest rates
- Financing at floating interest rates

The current interest rates of the Export Financing Scheme (EFS) are available online: [www.oekb.at/interest](http://www.oekb.at/interest)

After you have agreed with your bank, we will be happy to give you details such as the max. amount of the credit, the max. credit period, the drawdown and repayment modalities based on the key data of your business case.

## Fast and easy implementation

Your bank applies for cover.



After assessment and approval the Republic of Austria takes over the risk.



Acceptance of the refinancing offer, OeKB disburses the funds to the bank.

## Amendment: Exportinvest for hotels

### Your situation

You are an Austrian hotel company with an export quota of more than 20% or the quota of foreign overnight stays in your municipality is more than 20% and you are planning a new or replacement investment. For example, you want to expand or revitalize your hotel.

### Your solution: Exportinvest for hotels

Your bank finances the investment and we refinance your house bank. Hotel investments do not involve the assumption of risk by the Republic of Austria. Your investment must be at least 2 million EURO.

Exportinvest shall be used as an additional financing instrument, complementing the existing funding schemes of the Republic of Austria or other local authorities, e.g. OeHT.

### Your benefits of Exportinvest for hotels

- Maturity of up to 18 years in general, depending on your investment
- Flexible repayment structure with favorable conditions
- Investment costs can be financed depending on your export quota, alternatively, the quota of foreign overnight stays in your municipality can be used as export quota.