

# Financing your domestic investments “Exportinvest” or “Exportinvest Green”

Fact sheet, August 2019

## Your situation

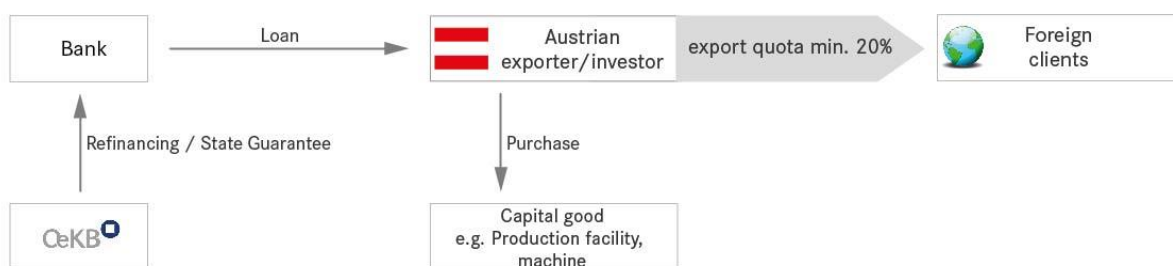
You are an Austrian company with an export quota of at least 20% that is planning to invest in Austria to secure or to increase your export activities. Examples of possible investments that also can be leasing-financed: a further production line, the replacement of a machine or erection of a new warehouse.

## Your solution: Financing for domestic investments (state guarantee for domestic investments – “Exportinvest”)

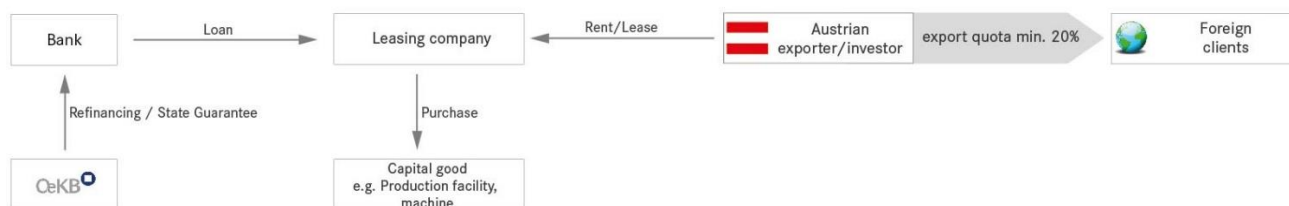
Your bank finances the investment and we refinance your bank. The Republic of Austria takes over part of the commercial risk from your bank, except for leasing transactions. Your investment must be more than 2 million EURO. Exportinvest shall be used as an additional financing instrument, complementing the existing funding schemes of the Republic of Austria or other local authorities.

A higher amount can be refinanced with Exportinvest Green if the investment makes a sustainable contribution to environmental protection.

### Option 1: purchase by the Austrian exporter/investor



### Option 2: purchase by the leasing company



## Your benefits

- Your funding becomes easier as the Republic of Austria can take over part of the commercial risk from your bank (in general 20 – 30%, dependent on your creditworthiness).
- Flexible repayment structure with favorable conditions
- Maturity of up to 14 years in general, depending on your investment
- Investment costs can be financed up to your export quota (rounded down in steps of 10).
- Exportinvest Green: additional 20% of the investment costs can be financed if the investment is environmentally friendly and conserves resources or if it is in energy efficiency measures

## Your price

Premium	0.2 – 0.5% p.a.
Handling fee	0.1% of the investment volume; min. 10 EURO, max. 720 EURO

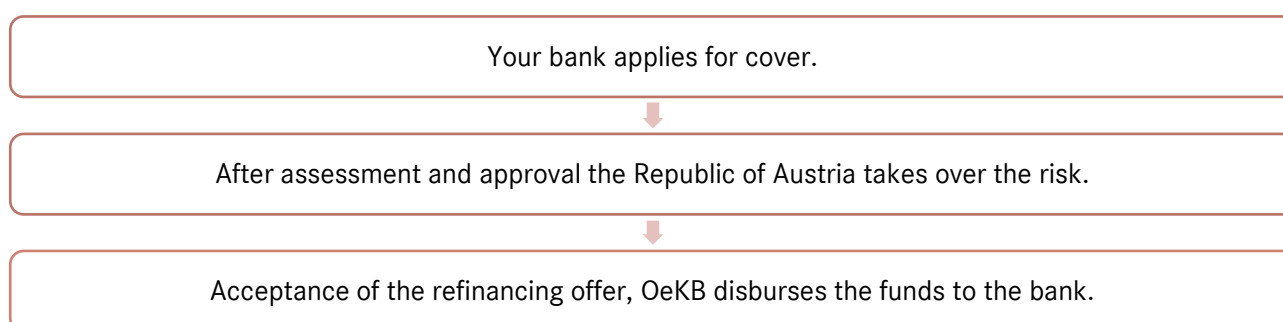
*Based on our cover we can offer you the following types of financing:*

- Combined floating and fixed-rate basis – primarily fixed-rate offered
- EURIBOR basis

The current interest rates of the Export Financing Scheme (EFS) are available online: [www.oekb.at/interest](http://www.oekb.at/interest)

Based on the key figures of your investment we can inform you about the max. amount of the credit, the max. credit period, the drawdown and repayment modalities.

## Fast and easy implementation



## Your contact

Export Service Consultancy team  
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[www.oekb.at](http://www.oekb.at)

## Amendment: Exportinvest for hotels

### Your situation

You are an Austrian hotel company with an export quota of at least 20% or the quota of foreign overnight stays in your municipality is at least 20% and you are planning a new or replacement investment. For example, you want to expand or revitalize your hotel.

### Your solution: Exportinvest for hotels

Your bank finances the investment and we refinance your house bank. Hotel investments do not involve the assumption of risk by the Republic of Austria. Your investment must be more than 2 million EURO. Exportinvest shall be used as an additional financing instrument, complementing the existing funding schemes of the Republic of Austria or other local authorities, e.g. ÖHT.

### Your benefits of Exportinvest for hotels

- Maturity of up to 14 years in general, depending on your investment
- Flexible repayment structure with favorable conditions
- Investment costs can be financed up to your export quota (rounded down in steps of 10), alternatively, the quota of foreign overnight stays in your municipality can be used as export quota.